

Questions To Ask Representatives at the Career Fair

- First and foremost, questions should be natural. Be yourself.
- Don't rifle your questions; maintain a natural flow.
- Before beginning with your questions be sure to introduce yourself and establish rapport with the representatives. Listen carefully to their answers.
- Be courteous. Before leaving, be sure to close the conversation and thank them.

You May Want to Ask:

- How many employees does your company have?
- What goals does your company have for the future?
- What kind of entry-level positions exist within your organization?
- How many employees are in my area of interest (which is...)?
- Does your company hire on a continual basis or just certain times of the year?
- How long does the hiring process take?
- What does your organization consider the five (5) most important qualities in an employee?
- Are advanced degrees important - if so, in what areas?
- What courses do you suggest in order to be a successful candidate?
- Is there a GPA cut-off in the recruiting process?
- What personality traits are important for success in your company?
- As an entry-level employee, what can I expect to be doing 2, 5, 10 years from now?
- What made you choose this company?
- How long have you been with the company?
- What has your organization accomplished of which you are especially proud?
- How many years does the entry-level employee typically stay within the company?
- What percentage of applicants are eventually hired?
- What is the retention rate in the company?
- Do you expect your employees to relocate?
- Don't read directly from this list of questions at the Career Fair. If you are well prepared. You can truly be yourself.